

SMALL BUSINESS EXCHANGE

LABOR DAY 2017	2
ACCESS TO CAPITAL	3
SUB-BID REQUEST ADS	3-6
PUBLIC LEGAL NOTICES.....	8

YEARS

Vol 33, Edition 23

Weekly Publication 

August 31, 2017



Workers going over the construction site blueprint.

70% of Contractors Have a Hard Time Finding Qualified Craft Workers to Hire Amid Growing Construction Demand

Seventy percent of construction firms report they are having a hard time filling hourly craft positions that represent the bulk of the construction workforce, according to the results of an industry-wide survey released today by Autodesk and the Associated General Contractors of America. Association officials said that many firms are changing the way they operate, recruit and compensate, but cautioned that chronic labor shortages could have significant economic impacts absent greater investments in career and technical education.

“In the short-term, fewer firms will be able to bid on construction projects if they are concerned they will not have enough workers to meet demand,” said Stephen Sandherr, chief executive officer for the Associated General Contractors. “Over the long-term, either construction firms will find a way to do more with fewer workers or

public officials will take steps to encourage more people to pursue careers in construction.”

Of the more than 1,600 survey respondents, 70 percent said they are having difficulty filling hourly craft positions, Sandherr noted. Craft worker shortages are the most severe in the West, where 75 percent of contractors are having a hard time filling those positions, followed by the Midwest where 72 percent are having a hard time finding craft workers, 70 percent in the South and 63 percent in the Northeast.

The labor shortages come as demand for construction continues to grow. Sandherr noted that construction employment expanded in 258 out of 358 metro areas that the association tracks between July 2016 and July 2017, according to a new analysis of federal construction employ-

■ Continued on page 7

Five myths about infrastructure

By Joel H. Moser,

Infrastructure is having a moment — rhetorically, at least. President Trump’s “Infrastructure Week” in June came and went without a plan or any tangible changes. Meanwhile, congressional work on Trump’s proposed \$1 trillion infrastructure package may have to wait until next year. But before the president or Congress undertakes any big moves, here are five common misconceptions we should demolish.

Myth No. 1

New infrastructure projects would reduce unemployment.

In his inaugural address, Trump vowed to “build new roads, and highways, and bridges, and airports, and tunnels, and railways all across our wonderful nation” and explained that we will

“get our people off of welfare and back to work rebuilding our country with American hands and American labor.” This is a familiar theme. President Barack Obama said essentially the same thing during his time in office.

While it is certainly true that more projects would mean more demand for man-hours of work, Americans are mostly already working, with the unemployment rate of roughly 4 percent at its lowest point in years. And while there is regional variation, the building trades are getting lots of work overall. It isn’t clear that there would even be enough skilled American labor to undertake any massive infrastructure program without cannibalizing existing projects and driving up the price of construction by private enterprise, thus reducing incentives to create new jobs.

■ Continued on page 7

Life as a subcontractor

By Jill Odum,

Working as a subcontractor

Many landscaping companies will turn to subcontractors to help them on a project that features an element that is out of their depth. Likewise, general contractors can often turn to your landscaping company when they are in need of someone with your expertise.

Similar to hiring subcontractors, finding work as a subcontractor depends a lot on who you know in the industry. TurfCreek, based in Loganville, Georgia, not only employs subcontractors, but also often serves as a sub to general contractors.

“We work our way up so that we get referred,” said Enzo Parilli, owner of TurfCreek. “You also get referred because you do a quality job and they know they’re getting quality so they don’t have to worry as much.”

Aside from standing out from the competition with quality craftsmanship, you can also find subcontracting jobs by bidding on projects that have already been contracted through a general contractor. When these relationships are cultivated, they can soon become a dependable source of revenue.

“We work with them on future projects, almost becoming an arm of their company,” said Taylor Boyle, general manager for Purlieu Landscape Design + Build, based in San Luis Obispo, California.

According to Boyle, one of the biggest benefits of working as a subcontractor is the fact that the general contractor is the company that handles all the marketing and is the lead for the client relationship.

“Your team is just responsible for the success of the project,” Boyle said.

Parilli’s favorite aspect of subcontracting is how the projects are generally very large, providing months of work.

Yet it’s not all roses as a subcontractor, as scheduling and pay are the two common challenges landscaping businesses face. Aside from having to schedule around your regular customers’ needs, working for a general contractor can mean having to cooperate with a number of other subcontractors all trying to finish their own jobs.

“You could be grading and getting ready to install sod, but there’s people working outside on the house doing brickwork or concrete or painting, so you have to work with the other contractors,” Parilli said. “Schedules interfere a lot.”

As for payment, it is a common complaint from subcontractors that they do not get paid in a timely manner.

“We have a weekly payment system for our subcontractors, we pay as we go, but when we’re subcontracting it could be a 30 to 60-

■ Continued on page 4

This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
795 Folsom Street, 1st Floor, San Francisco, CA 94107

PRSR STD
U.S. Postage
PAID
San Fran CA 941
Permit No. 820

Labor Day 2017: September 4th

The first observance of Labor Day was likely on Sept. 5, 1882, when some 10,000 workers assembled in New York City for a parade. The parade inspired similar events across the country, and by 1894 more than half the states were observing a "workingmen's holiday" on one day or another. Later that year, with Congress passing legislation and President Grover Cleveland signing the bill on June 29, the first Monday in September was designated "Labor Day." This national holiday is a creation of the labor movement in the late 19th century and pays tribute to the social and economic achievements of workers in America.

Who Are We Celebrating?

159.8 million

The number of people age 16 and over in the nation's labor force as of May 2017.

Source: U.S. Bureau of Labor Statistics

Our Jobs

Largest Occupations, May 2016

Retail salespersons

Number of Employees 4,528,550

Cashiers

Number of Employees 3,541,010

Combined food preparation and serving workers, including fast food

Number of Employees 3,426,090

Office clerks, general

Number of Employees 2,955,550

Registered nurses

Number of Employees 2,857,180

Customer service representatives

Number of Employees 2,707,040

Laborers and freight, stock and material movers, hand

Number of Employees 2,587,900

Waiters and waitresses

Number of Employees 2,564,610

Secretaries and administrative assistants, except legal, medical and executive

Number of Employees 2,295,510

General and operations managers

Number of Employees 2,188,870

Source: U.S. Bureau of Labor Statistics, Largest occupations in the United States, May 2016

16.3 million

The number of wage and salary workers age 16 and over represented by a union in 2016. This group included both union members (14.6 million) and workers who reported no union affiliation but whose jobs were covered by a union contract (1.7 million). Among states, New York continued to have the highest union membership rate (23.6 percent), and South Carolina had the lowest rate (1.6 percent).

Source: U.S. Bureau of Labor Statistics, Economic News Releases

15.3 million

The number of employed female workers age 16 and over in service occupations in 2015. Among male workers age 16 and over, 11.7 million were employed in service-related occupations.

Source: U.S. Census Bureau, 2015 American Community Survey

1.8%

The percentage increase in employment, or 143.7 million, in the United States between December

2015 and December 2016. In December 2016, the 344 U.S. counties with 75,000 or more jobs accounted for 72.8 percent of total U.S. employment and 78.1 percent of total wages. These 344 counties had a net job growth of 1.4 million over the year, which accounted for 80.7 percent of the overall U.S. employment increase.

Source: U.S. Bureau of Labor Statistics, Economic News Release

Another Day, Another Dollar

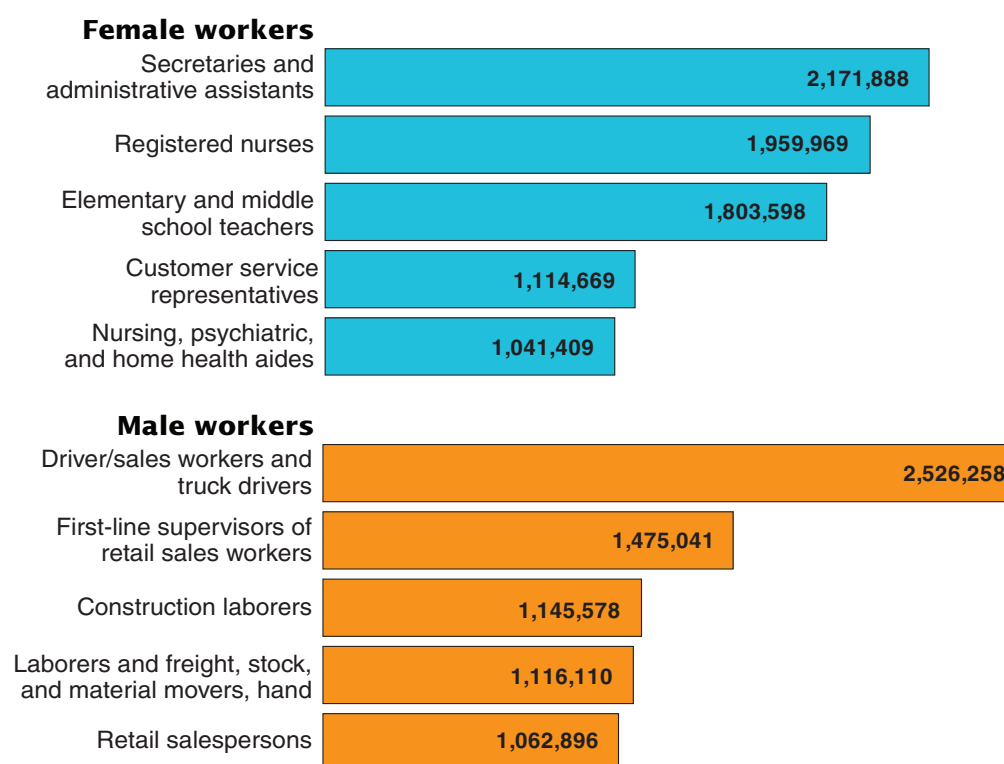
\$51,212 and \$40,742

The 2015 real median earnings for male and female full-time, year-round workers, respectively. The 2015 real median household income of \$56,516, an increase in real terms of 5.2 percent from the 2014 median of \$53,718. This is the first annual increase in median household income since 2007, the year before the most recent recession.

Continued on page 6

Working for a Living

Selected Occupations With More Than One Million Full-Time, Year-Round Workers by Sex



United States
Census
Bureau

U.S. Department of Commerce
Economics and Statistics Administration
U.S. CENSUS BUREAU
census.gov

Source: 2015 American Community Survey
www.census.gov/programs-surveys/acs/

Editorial Staff
President & CEO:
Gerald W. Johnson
gwj@sbeinc.com

Production Manager:
Nabil Vo
nvo@sbeinc.com

Graphics Design:
Domingo Johnson
doming0@mac.com

Webmaster:
Umer Farooq
umer@octadyne.com

Marketing:
Kim Johnson
kjeta1@gmail.com

Managing Editor:
Valerie Voorhies
vvv@sbeinc.com

Diversity Outreach Manager:
Rosalie Vivanco
rvivanco@sbeinc.com

Marketing:
Tim Rosaire
tim.rosaie@earthlink.net

Writer:
Cheryl Hentz
cheryl.hentz@gmail.com

SBE Northeast Manager:
Leslie McMillan
lmcmillan@sbeinc.com

Contact Info:

Small Business Exchange, Inc.
795 Folsom Street, 1st Flr, Room 1124, San Francisco, CA 94107
Email: sbe@sbeinc.com • Website: www.sbeinc.com
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

CALIFORNIA CERTIFICATIONS

CDOT UCP DBE #5988 • CA DGS SBE #1789941 •
SFCMD LBE #CMD011713300 •

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

Copyright © 2017 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable.

ISSN 0892-5992



Access to Capital

Advice for Accessing Capital as an Underserved Minority Entrepreneur

By Tamara,

Access to capital is just one of the many problems that women and minority entrepreneurs from underserved communities face when they are trying to start a business. According to a study conducted by the Minority Business Development Agency, minority-owned businesses are less likely to receive loans than non-minority-owned firms and, when they do receive loans, the dollar value tends to be lower while interest rates are higher. However, minority entrepreneurs often also lack access to mentors, advisors, and the right networks.

We spoke with Alex Guerrero, Chief Development Officer of Valley Economic Development Center (VEDC), about the challenges that entrepreneurs from underserved communities face and the resources that VEDC provides to help them succeed in their business endeavors. Guerrero explains that his goal is to help entrepreneurs accomplish their dreams and to create quality jobs at the same time. His parents were immigrants who came to America

and were able to buy a house and raise six children even though they worked minimum wage jobs, which he says is something we're never going to see again unless we do something "drastic."

Learning About Alternative Financing Options

One hurdle that women and minority small business owners from under-served communities have to overcome is getting information about the financing options that are available to them after they get declined from traditional financing, which many people think is the only way to get access to capital. Guerrero says he wishes VEDC had a big budget they could spend on marketing to make sure they are reaching everybody that could benefit from their services. He tells us that they usually go door-to-door along major streets in LA and hand out flyers. The most common reactions that they get are: "we don't believe you, this is too good to be true" and "I've never heard of you guys, where have you been all our lives?"

VEDC is a non-profit small business lender that provides loans and micro-financing options to small businesses, particularly those owned by women and minorities, that don't qualify for traditional financing. They have a program designed for what they call 'emerging entrepreneurs,' with micro loans starting at \$500. On the higher end, they provide loans as high as \$5,000.

Beyond Access to Capital

There are circumstances in which a business is not ready for a loan. In those cases, VEDC doesn't abandon these businesses, instead, they provide resources so that those businesses can move forward and be in the right shape to get a loan from a Community Development Financial Institution (CDFI) like VEDC, and eventually be eligible to build a relationship with a bank. Guerrero's team listens to each entrepreneur, since products vary depending on the story of the entrepreneur and they all have different reasons for going to see someone at VEDC. In his words, VEDC "is not a vanilla-product kind of company" since they treat each



case differently. They oversee two women business centers—one in Los Angeles and the only one in the state of Nevada. They also offer workshops, about 46 a year, that can help entrepreneurs get in the right shape to get access to capital. Guerrero emphasizes how important it is for entrepreneurs to understand that oftentimes their business needs advice and not capital.

■ Continued on page 7

California Sub-Bid Request Ads



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

SBE & DVBE Subcontractor/Supplier Bids Requested For:

**California Natural Resources Agency
Department of Water Resources
Fremont Weir Adult Fish Passage Modification
Specification No. 17-18
BID DATE: September 7, 2017 at 2:00PM
Fax all quotes to 510-777-5099**

Requesting certified SBE & DVBE Subcontractor and Supplier Quotes on: **Clear & Grub, Demolition, Earthwork, Electrical, Erosion Control, Mechanical, Rebar, Roofing, Steel Erection, Structural Steel, Survey, Trucking, Aggregate Supply, Guardrails & metal Roofing Supply, Misc. Metals, Sheet Piles, Precast Structural, Precast utility, Ready Mix, Plastic Utility Pipe, Solar PV System, Camera System, Metal Deck, Instrumentation, Sonar Imaging System, Controller & Communications**

For plans and specifications, please contact Jamie Helmick at jhelmick@shimmick.com.

Subcontractors and Suppliers interested in this project may contact
Travis Price by email at tprice@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. **For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.**



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

DBE & LBE Subcontractor/Supplier Bids Requested For:

**San Francisco Public Utilities Commission
General Contractor: Sundt/Walsh, A Joint Venture
SEWPCP New Headworks Facility Scope 1 – Site Preparation
Contract No. WW-628-01
BID DATE: September 15, 2017 at 2:00PM**

Fax all quotes to 510-777-5099 or email to northwest.estimated@shimmick.com

Requesting certified DBE & LBE Subcontractor and Supplier Quotes on:
*Rebar, Structural Concrete, Structural Steel Pipe Supports, Yard Piping, Process Piping,
Trench Excavation, Construction Testing*

Contract Documents are subject to a non-disclosure agreement. Please contact Jamie Helmick at jhelmick@shimmick.com for more information.

Bidders are hereby notified that work to be performed under this contract will be in full or in part financed by the Clean Water State Revolving Fund (SRF), administered by the United States Environmental Protection Agency (US EPA) and the State Water Resources Control Board (SWRCB). The Bidder shall comply with all applicable terms and conditions, special provisions, and reporting requirements, as set forth in these specifications, and as may be required by federal law, rule, or regulation. Refer to Contract Section 00 48 10.01 for more information.

Subcontractors and Suppliers interested in this project may contact
Aron Oshio by email at aoshio@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. **For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.**

California Sub-Bid Request Ads

CAHILL CONTRACTORS, LLC

Colby Smith at estimating@cahill-sf.com
(415) 677-0611

CAHILL CONTRACTORS, LLC requests bids from ALL Certified SBE Subcontractors and Suppliers **EXCEPT** for the following TRADES:
Site Clearing & Earthwork / Shoring & Underpinning / Exterior Building Maintenance / Fire Sprinklers / Plumbing / HVAC / Electrical / Solar Panels

PARCEL Q (REMAINING TRADES)

1491 Sunnydale Ave,
San Francisco, CA 94134

This is a CMD project with construction workforce and prevailing wage requirements.

BID DATE: 9/15/17 @ 2PM

Voluntary Pre-bid Meeting:
8/31/17 @ 10AM,
Cahill's Office

425 California St., Suite 2200
San Francisco, CA 94104

BID DOCUMENTS:

Please contact Colby for access to documents on BuildingConnected.

DBE/SUBCONTRACTOR BID/PROPOSALS REQUESTED

CONTRACT:
COMMUNICATIONS BENCH
RFP NO. PS44432

**BID/PROPOSAL SUBMITTAL DUE DATE:
AUGUST 31, 2017 @ 2:00 PM PST**

**OWNER: LOS ANGELES COUNTY
METROPOLITAN TRANSPORTATION
AUTHORITY (LACMTA)**

THIS ADVERTISEMENT IS IN RESPONSE TO LACMTA'S DBE PROGRAM.

LEE ANDREWS GROUP INTENDS TO CONDUCT ITSELF IN "GOOD FAITH" WITH DBE FIRMS REGARDING THIS PROJECT.

QUOTES ARE REQUIRED BY COB, AUGUST 21, 2017, SO THAT ALL BIDS AND PROPOSALS CAN BE FAIRLY EVALUATED. PLEASE SUBMIT BIDS/PROPOSALS FOR THE FOLLOWING WORK (BUT NOT LIMITED TO):

SPECIAL EVENT PLANNING AND STAFFING, MULTI-LINGUAL INTERPRETERS/ TRANSLATORS FOR SPANISH, ARMENIAN, CANTONESE, MANDARIN, PHOTOGRAPHY, AND VIDEO PROJECTS.

CONTACT:

DAVID VELA, SENIOR VICE PRESIDENT,
LEE ANDREWS GROUP, INC.
818 W. 7TH STREET, SUITE 880,
LOS ANGELES, CA 90017
P: 213.891.2965 F: 213.891.9016



Kiewit
Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina · norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified Contract Monitoring Division (CMD) Small and Micro-LBEs, San Francisco Public Utilities Commission (SFPUC) certified Local Business Enterprises (LBE), CUCP and SBA certified Disadvantaged Business Enterprises (DBE) Subcontractors, Consultants, and/or Suppliers seeking to participate in the SFPUC, SEWPCP New Headworks Facility Scope 1 Site Preparation Project in San Francisco, CA.

<http://www.sfgov.org/cmd>
<http://www.epa.gov/> / <http://www.sba.gov>
www.californiaucp.org

Subcontractors and Suppliers for the following project:

**SEWPCP New Headworks Facility Scope 1
Site Preparation Project
Contract No. WW-628
Owner: San Francisco
Public Utilities Commission
Bid Date: September 15, 2017 @ 2:00 P.M.**

**Local Business Enterprises, Small/Micro (LBEs)
Disadvantaged Business Enterprises (DBEs)**

Disabled Veteran Business Enterprises (DVBE), Minority Business Enterprises (MBE), Women Business Enterprises (WBE), Small Business Enterprises (SBE), Small Businesses in a Rural Area (SBRA), Labor Surplus Area Firms (LSAF), or Historically Underutilized Business (HUB) Zone Businesses

wanted for the following scopes, including, but not limited to:

Aggregates, Cellular Concrete, Concrete Supply, Concrete Pumping, Concrete Reinforcement Supply & Install, Precast Concrete, CIDH, CLSM, Crew Transportation, Dewatering, Fencing, Groundwater Monitoring, Piping, Shoring, Street Sweeping, SWPPP, Trucking & Hauling and Water Truck.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CMD and SFPUC certified, LBE, Small/Micro SB LBE and CUCP, MBE, SBE, SBRA, LSAF OR HUB certified DBE suppliers and subcontractors. Please visit SFPUC website: <http://sfgov.org/cmd/surety-bond-assistance-program-1> for their Bond Assistance Program. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due
September 11, 2017 and Quotes NO LATER THAN
September 14, 2017 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to complete the SFPUC Confidentiality Agreement, register your company and to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers, where applicable.

Clean Water State Revolving Fund (CWSRF) Provisions apply

Prevailing Wages apply

**An Equal Opportunity Employer
CA Lic. 433176
DIR # 1000001147**



Kiewit
Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina · norcal.bids@kiewit.com
Fax: 707-439-7301

Requests sub-bids from qualified Contract Monitoring Division (CMD) Small and Micro-LBEs and San Francisco Public Utilities Commission (SFPUC) certified Local Business Enterprises (LBE) Subcontractors, Consultants, and/or Suppliers seeking to participate in the SFPUC, Moccasin Penstock Rehabilitation Project in Tuolumne, CA.

<http://www.sfgov.org/cmd>

Subcontractors and Suppliers for the following project:

**Moccasin Penstock Rehabilitation Project
Contract No. HH-990
Project No. CUH10116
Owner: San Francisco Public Utilities Commission
Bid Date: September 7, 2017 @ 2:00 P.M.**

Local Business Enterprises and Small/Micro (LBEs)

wanted for the following scopes, including, but not limited to: Concrete, Forming, Concrete Supply, Concrete Reinforcement Supply & Install, Demolition, Electrical, Metals, Painting & Coatings, Piping & Valves, Sealants, Survey, Street Sweeping, SWPPP, Thermal & Moisture Control, Traffic Control, Trucking & Hauling, Water Truck and Welding.

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CMD and SFPUC certified, LBE and Small and Micro SB LBE suppliers and subcontractors. Please visit SFPUC website: <http://sfgov.org/cmd/surety-bond-assistance-program-1> for their Bond Assistance Program. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due
September 1, 2017 and Quotes
NO LATER THAN September 6, 2017 at 5 PM.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to complete the SFPUC Confidentiality Agreement, register your company and to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers, where applicable.

**State Prevailing Wages apply.
An Equal Opportunity Employer
CA Lic. 433176
DIR # 1000001147**



DBE Bidding Opportunities Los Angeles, CA Regional Connector Transit Corridor Project For Metro Contract No. C0980

Opportunities to provide sub-quotes include:

- Furnish LADWP Metering Switchgear and raceway to TPSS Gear.
- Install LADWP Metering Switchgear and raceway to TPSS Gear.
- Furnish Cable Tray, Panels, & Conduit for Disconnect Switch Rooms
- Install Cable Tray, Panels, & Conduit for Disconnect Switch Rooms.
- Furnish Cable Tray, Panels, and Conduit for TPSS & HV Rooms.
- Install Cable Tray, Panels, and Conduit for TPSS & HV Rooms.
- Furnish Panels and Power for TC&C Room.
- Install Panels and Power for TC&C Room.

Time Frame: Early/Mid 2020
**Notice of Interest Response Deadline:
September 5, 2017**

Contact Information:
Zack Aemmer (323-973-4947)
Regional.DBE@masselec.com

Mass Electric Construction Co.
Is an Equal Opportunity Employer.
This solicitation is in response to Metro's DBE requirements and MECT intends to conduct itself in good faith with DBE firms seeking subcontract opportunities for the contract.

Visit www.sbeinc.com
to download the latest SBE
Newspaper and Newsletter



With SBE you can:



FIND
Subcontractors,
Vendors,
and Suppliers



REACH
Diverse Audiences



ADVERTISE
Sub-Bid Request Ad
Public Legal Notices
Job Listings

Contact us at 800-800-8534 or sbe@sbeinc.com

Life as a subcontractor

Continued from page 1

day turnaround when working with a large builder," Parilli said. "I wish it was the same way on both ends. It doesn't matter how big you get, you still want to get paid as soon as possible."

Boyle agreed that timely compensation is the hardest part and it is important to find good general contractors where this is not a problem. Jobs can often go to the lowest bidder, but by becoming exceptional in certain areas, your company can be a more expensive, but trustworthy option.

For example, TurfCreek has worked for a number of different builders and is known for its drainage work, and it is the reason why many businesses seek them out.

"We're a very custom company and we have three levels of supervision," Parilli said. "I'm on site making sure it's done right. I want to make sure every person is doing their job right."

Purlieu Landscape Design + Build focuses on offering incredible customer service to the client and being responsive to the general contractor as its method to stand out from the competition.

"These two things build the reputation of the general and makes the general's job easier, which creates a team environment and helps encourage peaceful dealings and future projects," Boyle said.

SOURCE: www.totallandscapecare.com

California Sub-Bid Request Ads



BROSAMER & WALL, INC.

An Equal Opportunity Employer
is requesting quotations from all qualified

DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:

**02-4G5504 - Reconstruct with HMA and PCC, Widen Structure and Upgrade Rails
In Siskiyou County And Near Dunsmuir**

**From Sacramento River Bridge To 0.6 Mile South Of North Mount Shasta Underpass
Bid Closing Date: September 6, 2017 @ 2:00 PM**

DBE GOAL: 8%

CONTACT:

**Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300
Walnut Creek, California 94596
PH: 925-932-7900 • FAX: 925-279-2269**

PROJECT SCOPE:

We are requesting bids for the following trades and/or material suppliers:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors and suppliers including certified DBE firms for all items of work type, including but not limited to:

- ASPHALT
- BRIDGE DEMO
- CONCRETE BARRIER
- CONCRETE PAVING
- CONCRETE STRUCTURES
- CONSTRUCTION AREA SIGNS
- EARTHWORK/GRADING
- ELECTRICAL
- EROSION CONTROL
- GRINDING (COLD MILL)
- METAL BEAM GUARD RAIL (MBGR),
- MINOR CONCRETE
- PILING
- ROADSIDE SIGNS
- RUMBLE STRIP
- SCHEDULE DEVELOPER
- SIGN STRUCTURES
- STORM DRAIN UNDERGROUND
- STREET SWEEPING
- STRIPING
- SWPPP/WPC
- TRAFFIC CONTROL
- AGGREGATES SUPPLY
- TRUCKING
- ASPHALT OIL
- JUST-IN-TIME TRAINING
- SERVICE PATROL VEHICLE

For the complete list of Actual Project Bid Items, please visit:

<http://www.dot.ca.gov/des/oe/weekly-ads/oe-biditems.php?q=02-4G5504>

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE Participation. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Robert Rosas contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or at no cost from Caltrans website. B&W will also make plans electronically please email rrosas@brosamerwall.com for free online link. Brosamer & Wall INC., intends to work cooperatively with all qualified firms seeking work on this project. If you are interested in submitting a subcontractor bid for this project, you may contact Robert Rosas Chief Estimator at 925-932-7900 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT DBE CERTIFICATION WITH YOUR BID. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before the bid date. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprises (DBE) subcontractors, suppliers, and truckers for the following project:

**SAN BRUNO CANAL BRIDGE REPLACEMENT PROJECT
SOUTH AIRPORT BOULEVARD, SOUTH SAN FRANCISCO
CITY OF SOUTH SAN FRANCISCO BID #2583
Bids: September 28, 2017 @ 2pm
SUBCONTRACTING GOAL - DBE - 8%**

The work consists of bridge removal, removal of concrete and paving, earthwork, temporary traffic control, water pollution control during construction, temporary creek diversion, asphalt and concrete paving, construction of pre-stressed cast-in-place concrete bridge on driven piles, signals and lighting, and signing and striping, located at Airport Boulevard at I-380, South San Francisco, California.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested DBE certified suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DBE certified suppliers, subcontractors, truckers. PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer



Proven Management, Inc.
225 3rd Street, Oakland, CA 94607
Phone: 510-671-0000 • Fax: 510-671-1000

PMI requests proposals/quotes from all qualified and certified DBE/SBE/WBE/MBE subcontractors, suppliers, and truckers for the following project:

**BART, M03 INTERLOCKING RENEWAL
DOWNTOWN OAKLAND - BART #15CQ-100
Bids: 9/5/2017 @ 2 pm**

The work in this contract includes but is not limited to: DEMO; PORTLAND CEMENT CONCRETE; CONCRETE FORMING; ELASTOMERIC BEARING PADS; REBAR; CIP CONCRETE; PRECAST CONCRETE; NON-SHRINK GROUT; METAL WELDING; METAL FABRICATIONS; UNDERGROUND DUCTWORK & STRUCTURES FOR FACILITY SERVICES - STORM DRAINAGE; LOW-VOLTAGE WIRES & CABLES; GROUNDING & BONDING FOR ELECTRICAL SYSTEMS; EARTHWORK; CLEARING & GRUBBING; EXCAVATION SUPPORT & PROTECTION; AGGREGATE BASE COURSES; ASPHALT PAVING; CONCRETE PAVING; CONCRETE CURBS, GUTTERS & WALKS; PAVEMENT MARKINGS; CHAIN LINK FENCES & GATES; EXPANDED METAL FENCES & GATES; DECORATIVE METAL FENCES & GATES; PLANTING; UTILITY STRUCTURES; TRENCHING & BACKFILLING FOR UTILITIES; TRACKWORK; RUNNING RAIL; BALLASTED TRACK; CONCRETE TIES; TRACTION POWER CABLES; CONTACT RAIL SYSTEM; TRAIN CONTROL WIRES & CABLES; TRAIN CONTROL WAYSIDE EQUIPMENT

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please contact Ben Pearce at ben@provenmanagement.com PMI is signatory to the Operating Engineers, Carpenters, and Laborers Collective Bargaining Agreements.

We are an Equal Opportunity Employer

LOUISVILLE, KENTUCKY SUB-BID REQUEST AD

**Shea Traylor JV
(J.F. Shea Construction, Inc. & Traylor Bros., Inc. Joint Venture)
BIDDING OPPORTUNITY**

MBE/WBE Certified with the following certifying authority:

MBE/WBE Certified with the following certifying authority:

MSD does not certify M/WBE businesses. MSD will accept national and federal certifications from the following organizations and their regional affiliate offices:

- National Minority Supplier Development Council (NMSDC)
- National Women Business Owners' Council (NWBOC)
- Women's Business Enterprise National Council (WBENC)
- U.S. Small Business Administration 8(a) Program (U.S. SBA 8(a))

Inviting qualified contractors, specifically **MBE/WBE firms certified/eligible as listed above**, to contact J.F. Shea Construction, Inc. (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project.

The Work under this contract is located in Louisville, Kentucky. The Work consists of:

**LOUISVILLE AND JEFFERSON COUNTY
METROPOLITAN SEWER DISTRICT
OHIO RIVER TUNNEL
TUNNEL AND SHAFTS PACKAGE
CONTRACT NO. 15907
BID DATE: September 14, 2017 @ 1:30 PM**

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, underground blasting, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, slurry wall, cased auger shaft construction, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment - hydraulic, sluice & weir gates, electrical services, pest control, IT services, security, waste disposal, cleaning services, chemical toilets and security services.

Any business seeking to participate as an M/WBE in the Contract that is not currently certified by the requirements set forth above should confirm their status as shown to obtain current certification.

J.F. Shea Construction, Inc. set up an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Steve Fiori at (909) 595-4397, Steven.Fiori@jfshea.com, to receive instructions on accessing the FTP Site.

**Shea Traylor JV
An EEO Employer
667 Brea Canyon Road, Suite 22 • Walnut, CA 91789
909-594-0990 • 909-869-0827 (fax)
Attn: David Olson, Chief Estimator**

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the
Small Business Exchange.

With a monthly readership of 75,000,
SBE reaches a diverse audience, cutting
across ethnic and gender lines as well as
traditional industry segments.

Call 1-800-800-8534
or visit us at www.sbeinc.com



California Sub-Bid Request Ads

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763
Phone: (916) 351-0457 • Fax: (916) 351-1674
Contact: Barbara Hirdman

Sub-Bids Requested From SBE and SBE Micro, including MBE, WBE, DBE, DVBE
Subcontractors & Suppliers for:

Santa Clara Valley Water District
Almaden Valley Pipeline Inspection And Rehabilitation Project
Project No. 95084002 • Contract No. C0631
Location: San Jose, CA
BID DATE: September 13, 2017 @ 2:00PM

Trades Solicited:

Traffic Control, Trucking, Temporary Const. Fencing, Industrial Janitorial, Inspection, Welding, Painters, Metal Fabricators, Coating & Sealing, Misc. Metal, Dewatering, Concrete Structures, Concrete Pumping, Steel Piping 4", 6", 12", 24", Excavation and Backfill, Equipment Rental

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available to interested DGS certified small and micro business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DGS certified small and micro business suppliers and subcontractors.

SHIMMICK CONSTRUCTION

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

DBE & LBE Subcontractor/Supplier Bids Requested For:

San Francisco Public Utilities Commission
General Contractor: Sundt/Walsh, A Joint Venture
SEWPCP New Headworks Facility Scope 1 – Site Preparation
Contract No. WW-628-01
BID DATE: September 15, 2017 at 2:00PM

Fax all quotes to 510-777-5099 or email to northwest.estimated@shimmick.com

Requesting certified DBE & LBE Subcontractor and Supplier Quotes on:
*Rebar, Structural Concrete, Structural Steel Pipe Supports, Yard Piping, Process Piping,
Trench Excavation, Construction Testing*

Contract Documents are subject to a non-disclosure agreement. Please contact Jamie Helmick at jhelmick@shimmick.com for more information.

Bidders are hereby notified that work to be performed under this contract will be in full or in part financed by the Clean Water State Revolving Fund (SRF), administered by the United States Environmental Protection Agency (US EPA) and the State Water Resources Control Board (SWRCB). The Bidder shall comply with all applicable terms and conditions, special provisions, and reporting requirements, as set forth in these specifications, and as may be required by federal law, rule, or regulation. Refer to Contract Section 00 48 10.01 for more information.

Subcontractors and Suppliers interested in this project may contact
Aron Oshio by email at aoshio@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



Visit
www.sbeinc.com
to download the
latest SBE Newspaper
and Newsletter

Labor Day 2017: September 4th

Continued from page 2

\$77,166

The 2015 median Asian household income, the highest among race groups. The median income of non-Hispanic, white households was \$62,950 and for black households it was \$36,898. For Hispanic households the median income was \$45,148.

Source: U.S. Census Bureau

Fastest Growing Jobs

108.0%

The projected percentage growth from 2014 to 2024 in the number of wind turbine service technicians (4,400 jobs in 2014), the projected fastest-growing occupation. Meanwhile, the occupation expected to add the greatest number of positions over this period is personal care aides (458,100).

Source: U.S. Bureau of Labor Statistics

Employee Benefits

90.1%

The percentage of full-time, year-round workers ages 19 to 64 covered by health insurance during all or part of 2015.

Source: U.S. Census Bureau, Health Insurance Coverage in the United States: 2015

Say Goodbye to Summer

Labor Day is celebrated by most workers in America as the symbolic end of the summer and the start of the back-to-school season.

25,027 The number of shoe stores for back-to-school shopping in 2015. Also catering to back-to-school needs were 28,910 family clothing stores; 7,885 department stores; 7,185 children and infants' clothing stores; 6,475 office supply and stationery stores; and 6,870 book stores.

Source: U.S. Census Bureau, 2015 County Business Patterns

21,890

The number of sporting goods stores nationwide in 2015. Examples of these types of stores include athletic uniform supply, fishing supply and exercise equipment, as well as bicycle and golf pro shops. In U.S. sports, college football teams usually play their first games the week before Labor Day, with the NFL traditionally playing its first game the Thursday following Labor Day.

Source: U.S. Census Bureau, 2015 County Business Patterns, NAICS 451110

51,045

The number of travel agents employed full time, year-round in the United States in 2015. In addition, there were 17,915 tour and travel guides employed full time, year-round nationwide. On a weekend intended to give U.S. workers a day of rest, many people climb into their drivers' seats or board an airplane for a quick end of the summer getaway.

Source: U.S. Census Bureau, 2015 American Community Survey,

921,654

The number of paid employees (for the pay period including March 12) who worked for a gasoline station in the United States in 2015. Oregon (11,003 paid gasoline station employees) and New Jersey (18,095 paid gasoline station employees) are the only states without self-service gasoline stations. Oregon was the first state to make Labor Day a holiday in February 1887.

Source: U.S. Census Bureau, 2015 County Business Patterns, NAICS 447

The Commute to Work

6.5 million

The number of commuters who left for work between midnight and 4:59 a.m. in 2015. They represented

4.6 percent of all commuters. The most common time was between 7 a.m. and 7:29 a.m. — with 20.9 million commuters.

Source: U.S. Census Bureau, 2015 American Community Survey

4.6%

The percentage of workers age 16 and over who worked at home in 2015.

Source: U.S. Census Bureau, 2015 American Community Survey

76.6%

The percentage of workers age 16 and over who drove alone to work in 2015. Another 9.0 percent carpoled and 0.6 percent biked to work.

Source: U.S. Census Bureau, 2015 American Community Survey

26.4 minutes

The average time it took workers in the United States to commute to work in 2015. New York (33.1 minutes) and Maryland (32.6 minutes) had the most time-consuming commutes.

Source: U.S. Census Bureau, 2015 American Community Survey

70% of Contractors Have a Hard Time Finding Qualified Craft Workers



Continued from page 1

ment data the association also released today. Growing demand for construction workers helps explain why 67 percent of firms report it will continue to be hard, or get harder, to find hourly craft workers this year.

Tight labor market conditions are prompting firms to change the way they operate, recruit and compensate workers, Sandherr noted. Most firms report they are making a special effort to recruit and retain veterans (79 percent); women (70 percent) and African Americans (64 percent). Meanwhile, half of construction firms report increasing base pay rates for craft workers because of the difficulty in filling positions. Twenty percent have improved employee benefits for craft workers and 24 percent report they are providing incentives and bonuses to attract workers.

Forty-six percent of firms also report they are doing more in-house training to cope with workforce shortages while 47 percent report they are increasing overtime hours and 41 percent are increasing their use of subcontractors. In addition,

22 percent report they are increasing their use of labor-saving equipment, 11 percent are using offsite prefabrication and 7 percent are using virtual construction methods like Building Information Modeling, or BIM for short.

“The ongoing labor drought continues to put pressure on the already high-risk, low-margin construction industry,” said Sarah Hodges, director of the construction business line at Autodesk, a leading 3D design, engineering and construction software firm. “As labor challenges continue to grow, technology will play an increasingly important role supporting the existing workforce while inspiring the next generation of industry professionals.”

Sandherr called on federal, state and local officials to act on the measures in the association’s Workforce Development Plan to address the growing worker shortages. In particular, he urged the Senate to pass legislation to reform and increase funding for the Perkins Career and Technical Education Act.

SOURCE: AGC of America

Advice for Accessing Capital as an Underserved Minority Entrepreneur

Continued from page 3

Understanding Risk

Starting a business, especially when coming from underserved communities, is risky. Since most women and minority entrepreneurs coming from these types of communities do not meet the requirements for a traditional bank loan, it is important to be aware of the risk that comes along with being entrepreneurial.

When we asked Guerrero what aspiring entrepreneurs should understand about the risks that startups face, he said that entrepreneurs don’t have the risk gene in their genes, which he thinks is admirable and respectable. He quoted someone at a conference that said he wasn’t an entrepreneur because he’s scared. Guerrero thinks entrepreneurs often don’t even care about what lies in front of them. However, in order to keep their businesses running smoothly and growing to the point of being able to qualify for traditional capital, entrepreneurs need to understand the risks of their particular situation and how to mitigate them, whether by finding the right insurance coverage or getting advice from a mentor in the same field.

How to Become More Bankable

VEDC looks at three things when deciding whether to give a loan to a small business owner: credit, cash flow and collateral, whereas a traditional bank usually also looks at character, capacity, and conditions. In order to be able to receive

a loan from VEDC, an entrepreneur must meet two of the three conditions, and they should be able to explain why one of the three is not in good standing.

Small business owners need to understand what kind of debt they can take on to be able to decide whether a loan is the right one for them. Unfortunately, entrepreneurs in America don’t have a lot of options when they get declined from traditional bank loans, so there is not a lot of room for choice. This lack of choice becomes the tipping point where predatory lenders can come in and actually take out a business.

Guerrero highlights the importance of knowing your business’s numbers. In his opinion, knowing the numbers and having a business plan is something that an entrepreneur needs to have figured out before walking into VEDC, or any lending institution. He says it is a challenge that he sees repeatedly, since a lot of people have great ideas and stories but do not understand their numbers. According to Guerrero, someone going to VEDC should have a business plan and should know how their growth happens and when it is going happen, as well as whether they need technical assistance or if they are going to need access to capital. A common red flag that Guerrero and his team see is someone coming in and saying “how much money do I qualify for?” Instead, small business owners should have the answer to the question of how much money they need.

SOURCE: blog.coverwallet.com

Five myths about infrastructure

Continued from page 1

Myth No. 2

Regulations kill infrastructure projects.

In explaining his plans for rebuilding America during “Infrastructure Week,” Trump proposed that “a few simple pages” of rules could replace the current complex regulations, boosting infrastructure projects. Trump’s promise echoed long-held conservative dogma that regulations, particularly environmental-review requirements, stifle major projects. For instance, in a report detailing alternatives for generating \$1 trillion in infrastructure investment, the conservative Heritage Foundation suggested “reforming regulations that hamper infrastructure projects.”

But if job data is any indication, regulations do not result in an overall reduction of activity in the infrastructure sector, though they may change what kinds of projects are undertaken.

Since the publication of Rachel Carson’s classic book on environmentalism, “Silent Spring,” 55 years ago, the implementation of regulations — specifically environmental rules — has spurred infrastructure projects all over the country, from air pollution control to solar-power installations and more. In 2012, for example, a Maryland-based environmental group announced that cleaning up the Chesapeake Bay by upgrading

sewage systems would create 240,000 jobs. And more regulations requiring, for example, smart grids to distribute renewable power would result in extensive project starts.

Myth No. 3

Private investment leads to infrastructure projects.

In his recent budget proposal, the president called for spending \$200 billion to “incentivize” private investment to build infrastructure. Again, this is a familiar move. Obama regularly called for “leveraging” private companies to achieve a larger civil works agenda, focusing on an infrastructure bank that would organize this effort.

What Trump and Obama hoped was that investment in infrastructure equity by the private sector would fuel a building boom. What they have overlooked is that the private sector has always funded civil infrastructure by underwriting and buying municipal bonds, which allow local governments to borrow money from private investors in exchange for interest and tax benefits. What is now proposed is merely a different financing structure: private investment in equity — in other words, an ownership stake — in these public facilities, which supposedly will mean more new projects.

But this is a mistake. The mode of raising capital does not cause development. Projects happen

either when there is an investable private opportunity or when the government levies a tax or authorizes a user charge, such as a toll, to fund the repayment of a capital investment. Private investment is a way to raise capital, but no evidence suggests that private investment itself causes projects to happen.

Myth No. 4

Infrastructure spending will spur growth.

The American Society of Civil Engineers annually issues a “report card” on the condition of American infrastructure. According to this year’s report, we are not in good shape. What could fix our D-plus grade? The society reports that we need to close our “\$2.0 trillion 10-year investment gap” with a healthy round of infrastructure spending. According to the Treasury Department, these kinds of investments are important for “spurring growth.”

During the global financial crisis, economists saw infrastructure spending as a better option than “throwing money out of helicopters” — metaphorically speaking — to goose the economy. They may have had a point at the time, but these days, U.S. economic growth is not particularly slow, so speeding it up would probably take more than spending on infrastructure (or throwing money out of helicopters). And though the condition of our existing infrastructure is gener-

ally appalling, that’s a repair and maintenance issue, not a result of too little investment to begin with. (If we have gotten to the point of calling filling potholes and repainting bridges “infrastructure investment,” then we have a bigger problem than we thought.)

Finally, it’s not clear that an infrastructure boom would necessarily result in economic growth, especially not in the short term, when big projects can slow things down. For instance, a recent study of Uber trips in Melbourne, Australia, demonstrated that major transportation projects are creating significant traffic congestion. “You’ve got these very large projects ... that have a short-term impact on the travel pattern of a city,” Brendan Lyon, chief executive of Infrastructure Partnerships Australia, told a Melbourne newspaper. And since congestion can slow economic growth, big projects shouldn’t be deployed with short-term growth gains in mind.

Myth No. 5

We know what infrastructure we need.

With financing proposals on the table from the president and the Senate minority leader, among others, it seems we already know how we’d spend that capital. After all, if both parties want to drop \$1 trillion on infrastructure, presumably they know where it should go.

SOURCE: www.washingtonpost.com

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0376873-00

Fictitious Business Name(s):
DYT Electrical Design Services
 Address
426 Ramsell Street, San Francisco, CA 94132
 Full Name of Registrant #1
David Yukwang Teng
 Address of Registrant #1
426 Ramsell Street, San Francisco, CA 94132

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/1/2016**

Signed: **David Teng**

This statement was filed with the County Clerk of San Francisco County on **7/18/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi**
Deputy County Clerk
7/18/2017

7/27/17 + 8/3/17 + 8/10/17 + 8/17/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0377156-00

Fictitious Business Name(s):
Iso Ideas, Inc.
 Address
165 11th Street, San Francisco, CA 94103
 Full Name of Registrant #1
Iso Ideas, Inc.
 Address of Registrant #1
165 11th Street, San Francisco, CA 94103

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/21/17**

Signed: **Alexander Dixon, CEO**

This statement was filed with the County Clerk of San Francisco County on **8/8/17**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
8/8/17

8/10/17 + 8/17/17 + 8/24/17 + 8/31/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0377019-00

Fictitious Business Name(s):
Jasmine Tea House
 Address
3253 Mission Street, San Francisco, CA 94110
 Full Name of Registrant #1
Jasmine Tea House
 Address of Registrant #1
3253 Mission Street, San Francisco, CA 94110

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/1/2017**

Signed: **Zhu Juan Ruan, CEO**

This statement was filed with the County Clerk of San Francisco County on **7/28/2017**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
7/28/2017

8/3/17 + 8/10/17 + 8/17/17 + 8/24/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0377371-00

Fictitious Business Name(s):
Ronim & Associates, LLC
 Address
1934 - 17th Avenue, San Francisco, CA 94116
 Full Name of Registrant #1
Ronim & Associates, LLC (CA)
 Address of Registrant #1
1934 - 17th Avenue, San Francisco, CA 94116

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/21/2017**

Signed: **Jacqueline P. Minor**

This statement was filed with the County Clerk of San Francisco County on **8/24/2017**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
8/24/2017

8/31/17 + 9/7/17 + 9/14/17 + 9/21/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0376734-00

Fictitious Business Name(s):
CQ Consulting
 Address
222 Oneida Avenue, San Francisco, CA 94112
 Full Name of Registrant #1
Claudia Quinonez
 Address of Registrant #1
222 Oneida Avenue, San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/10/17**

Signed: **Claudia Quinonez**

This statement was filed with the County Clerk of San Francisco County on **7/10/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
7/10/2017

7/13/17 + 7/20/17 + 7/27/17 + 8/3/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0376863-00

Fictitious Business Name(s):
DWF Technology Services
 Address
1235 Ramsell CT C, San Francisco, CA 94129
 Full Name of Registrant #1
David W. Freeman
 Address of Registrant #1
1235 Ramsell CT, Apt C, San Francisco, CA 94129

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/18/2017**

Signed: **David W. Freeman**

This statement was filed with the County Clerk of San Francisco County on **7/18/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Giselle Romo**
Deputy County Clerk
7/18/2017

7/20/17 + 7/27/17 + 8/3/17 + 8/10/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0376785-00

Fictitious Business Name(s):
1.) The Humanity Company
2.) HMNTY
 Address
5608 Mission Street, Apt 3, San Francisco, CA 94112
 Full Name of Registrant #1
Jobelle Gacuya
 Address of Registrant #1
5608 Mission Street, Apt 3, San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/12/2017**

Signed: **Jobelle Gacuya**

This statement was filed with the County Clerk of San Francisco County on **7/12/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
7/12/2017

7/20/17 + 7/27/17 + 8/3/17 + 8/10/17

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
 CHANGE OF NAME
 CASE NO. CNC 17-553267

PETITIONER OR ATTORNEY
Sonja Smith
443 Gold Mine Dr., San Francisco, CA 94131

TO ALL INTERESTED PERSONS:

1. Petitioner **Sonja Smith** for a decree changing names as follows:

Sonja Smith changed to **Sonja Nokwsi Selenite**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **October 19, 2017** Time: **9:00 AM**
 Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

NEYL WEBB, Clerk
 DATED - August 18, 2017

8/24/17 + 8/31/17 + 9/7/17 + 9/14/17

SMALL
BUSINESS
 EXCHANGE

Public Legal Notices

CALIFORNIA PACIFIC BANK

Public Notice "Change in Bank Control": Acquiring party, Alan Chi located at 727 Oneil Commons, Hayward, CA 94544, is filing an application for Change in Bank Control of California Pacific Bank. Any person wishing to comment on this application may file his or her comments in writing with the regional director of the Federal Deposit Insurance Corporation at the appropriate FDIC office located at 25 Jessie Street at Ecker Square, San Francisco, CA 94105 not later than September 21, 2017. The nonconfidential portions of the application are on file at the appropriate FDIC office and are available for public inspection during regular business hours. Photocopies of the nonconfidential portion of the application file will be made available upon request.

Candlestick Point - in San Francisco Opportunity to Design the Yosemite Slough Bridge

Fivepoint is requesting qualified, interested firms to respond to a public request to Provide Design, Permitting, and Preconstruction Contractor Support for the Yosemite Slough Bridge Project

For more information, please visit:
<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=12306>

Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for construction firms.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Conference:
August 31, 2017 @ 10:00 AM
1 Sansome Street, Suite #3200
San Francisco, CA 94104

Proposals must be submitted by
September 26, 2017 @ 2:00 PM (PST).



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the
OUTREACH ORDER FORM:

www.sbeinc.com/services/diversity_outreach.cfm